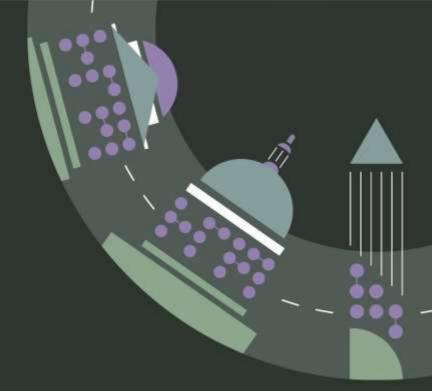


March 4, 2019 · 8:00 a.m. – 5:00 p.m. Marriott Marquis · Washington. D.C.

## Digital Transformation



servicenow





Digital Transformation
The Foundation for Consumer-Like Services

## **Morning Welcome**



Brian Marvin
Vice President of Federal Sales
ServiceNow



Digital Transformation

The Foundation for Consumer-Like Services

## Thank You to Our Sponsors:

**Deloitte.** carahsoft.







































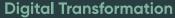




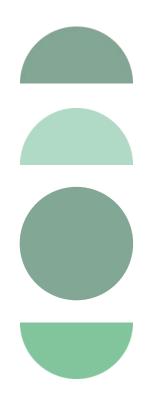
servicenow

Meri Talk





The foundation for consumer-like services



# **Bob Osborn**

Chief Technology Officer, Federal



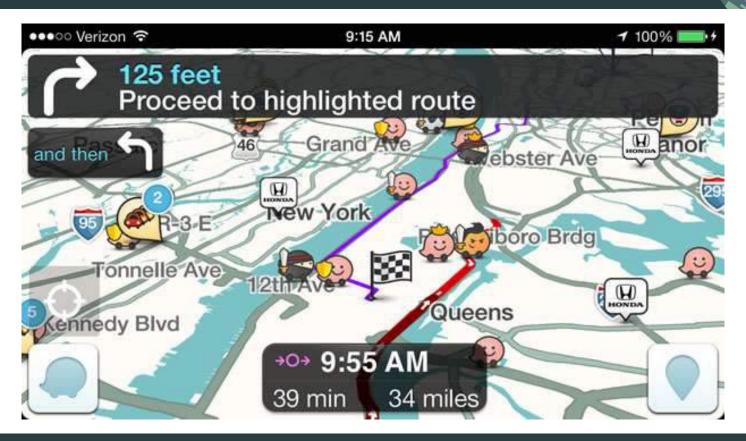
servicenow Meri Talk

## Changing the Way Government Works



servicenow Meritalk

**Digital Transformation** 

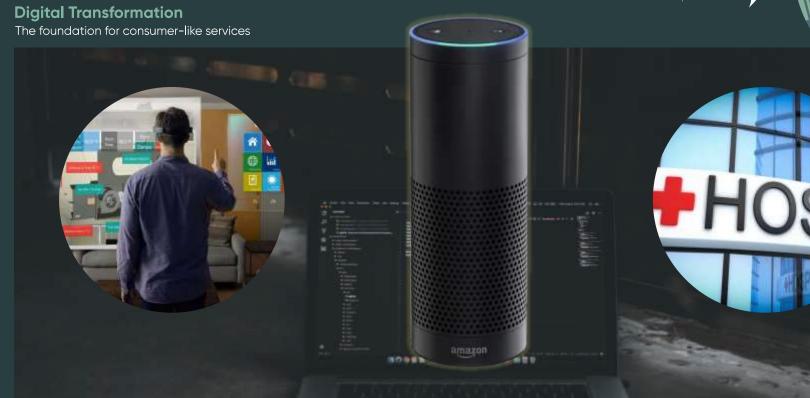


servicenow

Meri Talk





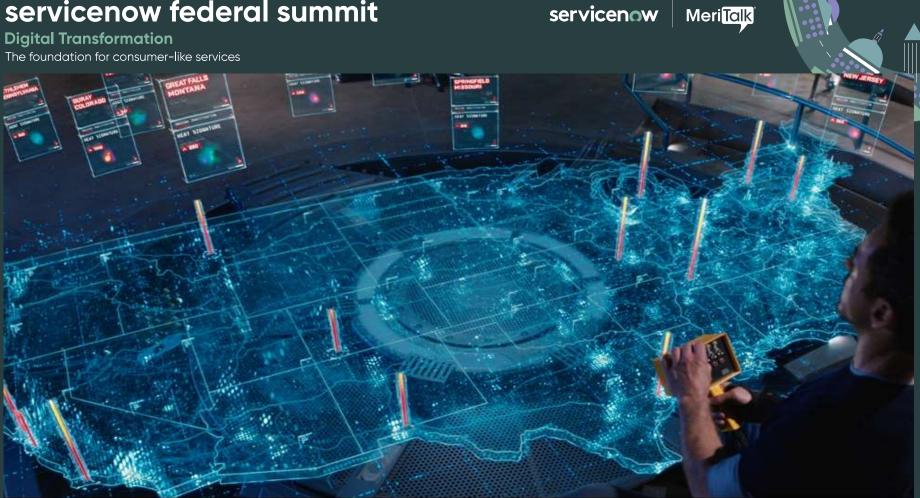


**Digital Transformation** 



servicenow

Meri Talk



servicenow







#### **Digital Transformation**

The foundation for consumer-like services

## Artificial Intelligence; beyond automation







servicenow





**Digital Transformation** 

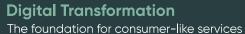


servicenow









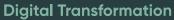




servicenow









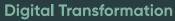




servicenow















servicenow

Meri Talk

**Digital Transformation** 

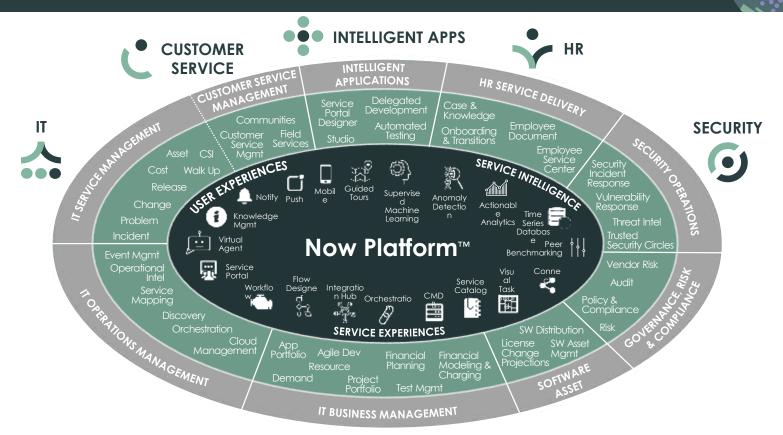


servicenow





**Digital Transformation** 



servicenow







## The strategic platform to build any workflow app fast



#### **Now Platform®**

The intelligent and intuitive platform for work.™

3 Workflow Experiences





Employee



Customer



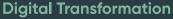
**Now Platform App Engine** 

Build enterprise workflow apps fast

Workflow Apps

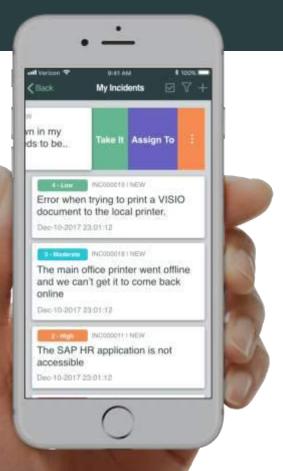


Partner Apps



The foundation for consumer-like services

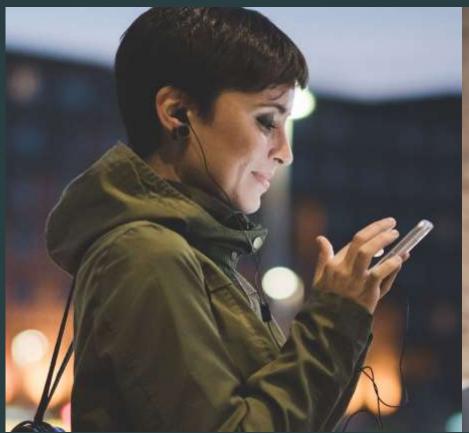
## "Practical AI"



**Digital Transformation**The foundation for consumer-like services









servicenow

Meri Talk

**Digital Transformation** 



servicenow Meri Talk

FedRAMP High • DOD IL4 "In Process"!





# FedRAMP High • DOD IL4 "In Process"!

Scheduled availability is September 2019



# Works for you.







## **Government Keynote**



## **Suzette Kent**

Federal Chief Information Officer
Office of Management and
Budget





## **TECH Talks**



Aaron Kinworthy Senior Director, Federal ServiceNow



**Jim Watson**Director, Federal
ServiceNow



Brian Fogg
CTO, Federal Civilian
General Dynamics Information
Technology



David Shive CIO General Services Administration

#### **Digital Transformation**

The Foundation for Consumer-Like Services

## The Extensible Platform Journey

- Most started with traditional ITSM/ITBM use case
  - Implement automation
     & orchestration (A&O)

- Integrate InContact to scale platform for intelligent call handling and routing
- GDIT has streamlined client application provisioning by leveraging ServiceNow inheritance model to turn days into hours

- 2
- Increase A&O beyond process to include infrastructure devices configuration & status
- SN Discovery & Service Mapping,
   GDIT Atlas to improve insights and capturing
   As-Is
- Beyond Intelligent Processes, How we are Leveraging the Growing Ecosystem: Partnered with IronArch Technology to develop an innovative tool for cloud ordering and calculating service cost
- Moving to processes leveraging AI/ML/DL



**Digital Transformation** 

The Foundation for Consumer-Like Services

## Driving towards an Autonomic/Self-healing Future



#### **Business Service Map**

- Begin with the mission to be delivered
- Understand the linkages in your infrastructure
- On-prem & Cloud



#### **Event Management**

- Collect events at scale
- Tie in Risk Management
- Embrace IaC best practices for CI and CD pipelining



#### **Performance Analytics**

- Monitor for trends (don't have "users as your sensors")
- · Move to real-time insights, automatic tracking of "normal"
- Click-through, drill down & around



#### **Closing the Response Loop**

- Enable automated response and remediation for select use cases
- Monitor accuracy and confidence
- Assess impact

Predicting an issue, assess the situation, make a decision, implement an automated response

Digital Transformation

The Foundation for Consumer-Like Services

#### servicenow





## Further Enhancing User Experience with Virtual Agents

#### **ANALYZE**

Use predictive analytics to monitor interactions

Key Features	Benefits
Visualize trends based on automated interactions	Understand health of service
View common questions and answers	Improve content coverage and quality
View service health trends	Take proactive action to reduce user impact
View routing trends by assignment group	Optimize triage processes by visualizing how work is allocated

#### **PREDICT**

Automatically prioritize, route, and assign incidents and/or requests

Key Features	Benefits
Intelligent routing	Fewer hops, lower MTTR
Route around level one triage	Reduce cost per ticket
Predict the value of any field in any form in any app	Reduce human error and resource dependencies
Analyze routing and assignment patterns	Make better decisions about resources, costs, and triage processes

#### **ADVISE**

Provide information across multiple systems of record

Key Features	Benefits
Pin answers to questions	Shift support burden to self-service faster
Show fulfillers the right answer with intuitive cards	Reduce MTTR
Deliver answers across data sources	Provide the best answers without process changes or tool consolidation
Visualize answer trends	Eliminate content gaps and improve content quality

#### **ANSWERS**

Adopt virtual agent technology that converses conversationally and naturally

Key Features	Benefits
Interactively submit tickets	Quicker and easier for employees, accurate routing for agents
Find what you need faster in self-service portals	Improve self-service adoption
Order goods and services	Improve self-service usability
Ask questions and get better answers	Reduce call volume and improve customer satisfaction

servicenow

Meri Talk



**Digital Transformation** 

The Foundation for Consumer-Like Services

#### **GENERAL DYNAMICS**

Information Technology





## **TECH Talks**



Aaron Kinworthy Senior Director, Federal ServiceNow



**Jim Watson**Director, Federal
ServiceNow



Brian Fogg
CTO, Federal Civilian
General Dynamics Information
Technology



David Shive CIO General Services Administration



## Roadmap: Adapting New Technologies for Tomorrow's Government



Francis Rose (Moderator) Host Government Matters



**David Bennett** Director of Operations and CIO Defense Intelligence Systems Agency



La'Naia Jones Deputy CIO of the Intelligence Community Office of the Director of National Intelligence



Mitchell Kenfield Principal, ServiceNow Practice Leader **KPMG** 



**Bob Osborn** Federal CTO ServiceNow



Col. Stoney Tent Chief of Operations for the Joint Artificial Department of Intelliaence Center Department of Defense



Charles Worthington CTO **Veterans Affairs** 





## Activating the Digital HR Organization



**Kate Reilly**HRT Transformation Leader
Deloitte

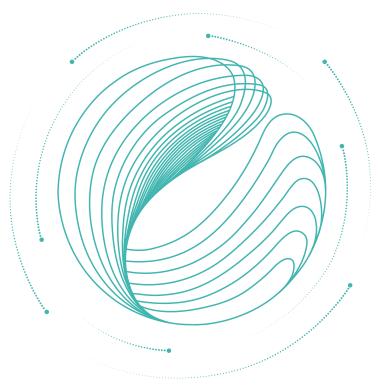


Lindsey Willis

Division Chief, Systems Management Division
Office of Human Capital and Talent
Management (HCTM)

U.S. Agency for International Development

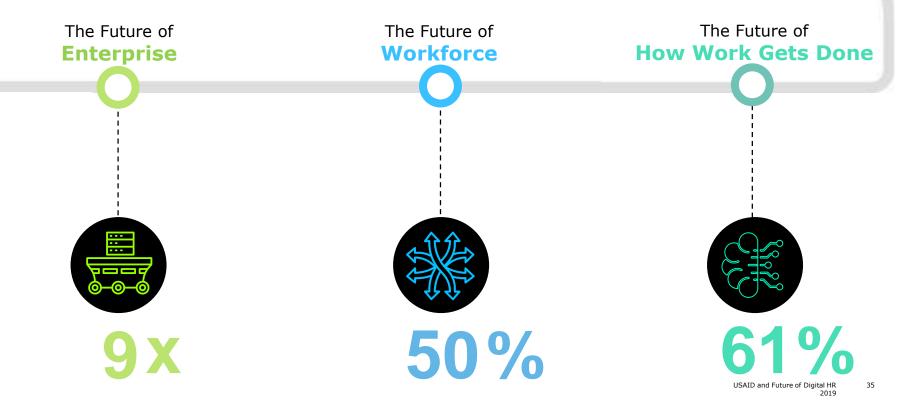
## servicenow. Deloitte.



### **USAID** and Future of Digital HR

#### The world is changing and the future is arriving now

Disruptive forces sharply drive how we live and how we work, creating an imperative for new solutions.



#### The future of HR requires agencies to make shifts

#### **MIND-SET**

Digital Traits & Behaviors



Transformation to Doing Digital Things



SUSTAINED PERFORMANCE
BEING DIGITAL

#### **FOCUS**

HR Customer Centricity



Center-Driven
Solutions
HR Program & Process

Design



HUMAN-CENTERED SOLUTIONS VALUE CREATION INITIATIVES

#### **LENS**

High-Impact HR Operating Model



Work Redistribution Compliance & Control



EXPONENTIAL HR
PROFESSIONAL
TRUST & EMPOWERMENT

#### **ENABLERS**

Advanced Technology



Integrated Systems
Usability

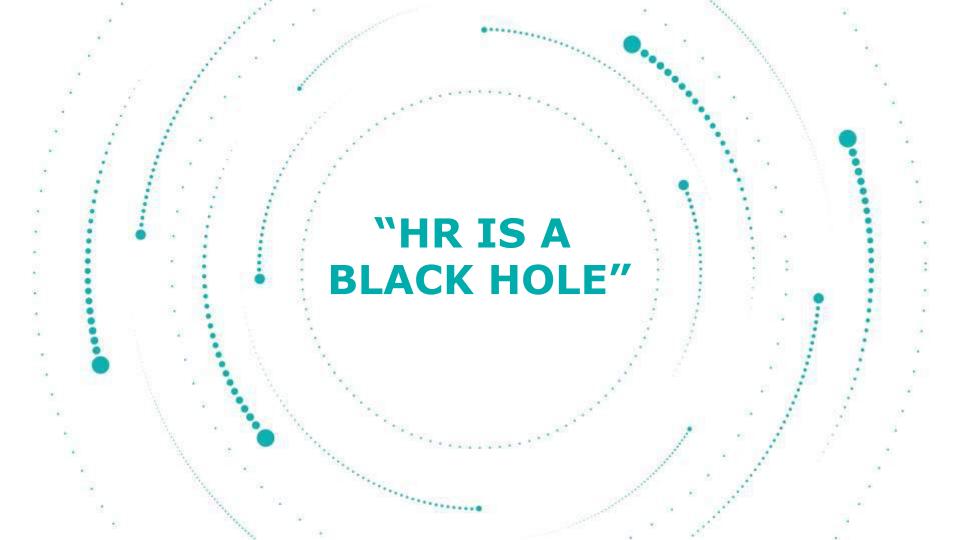


UNIFIED ENGAGEMENT PLATFORM PRODUCTIVITY



USAID
Transforms
Countries,
Economies, and
Communities...

Now it's transforming itself.



## LaunchPad: Engaging and Enhancing Workforce Experience

#### LaunchPad Homepage









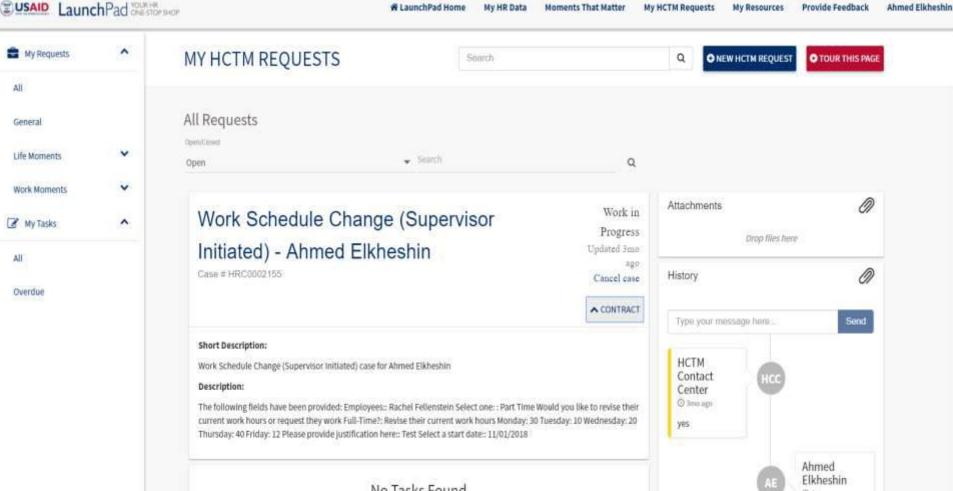


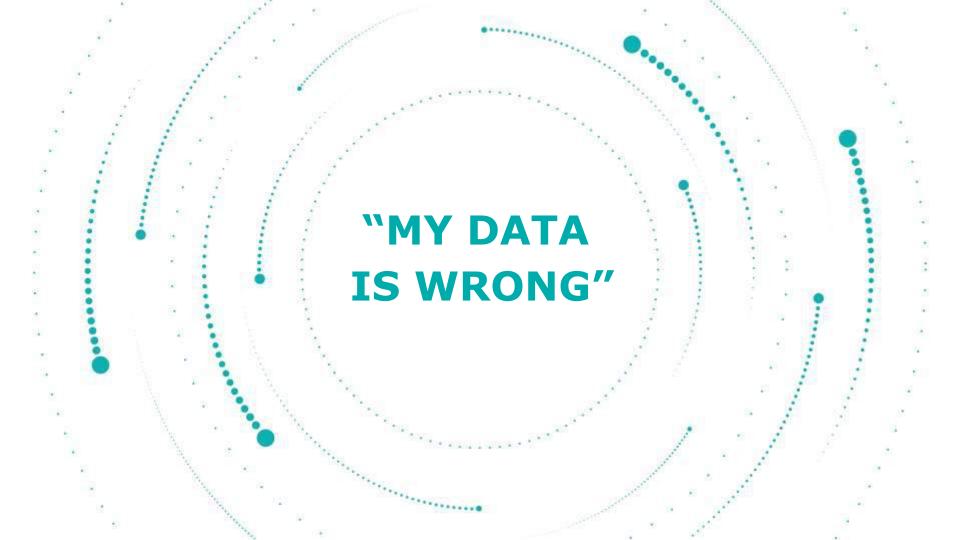




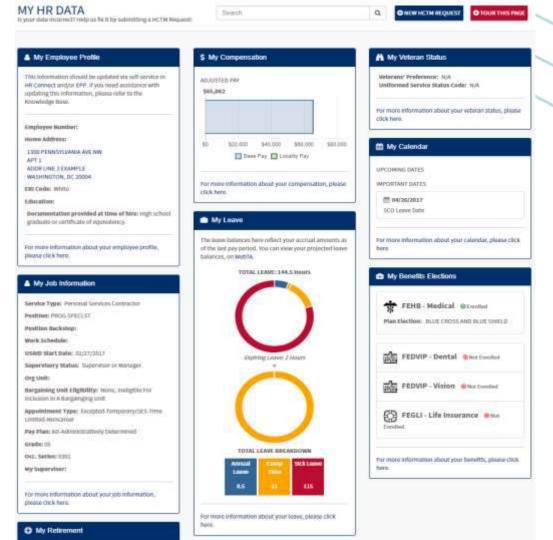


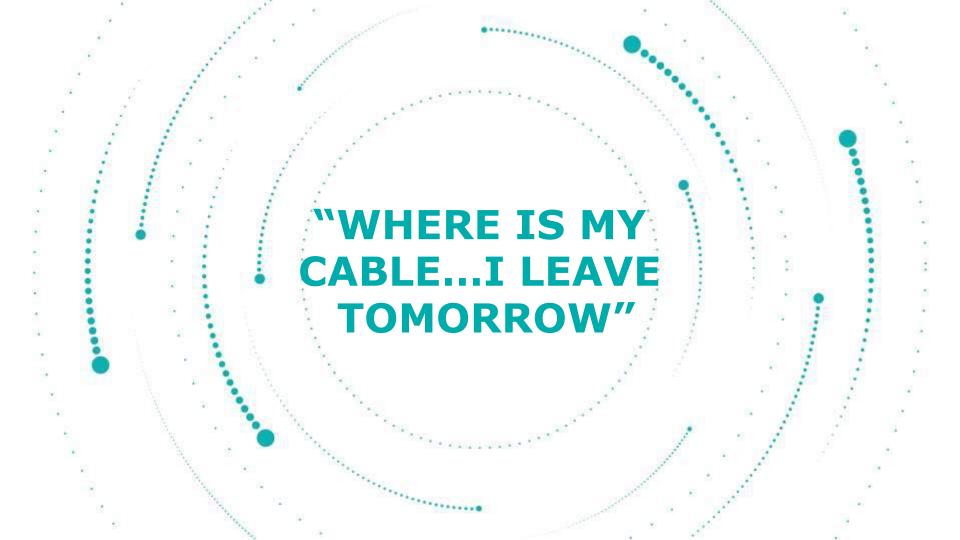
# My Requests: Accountability through Transparency



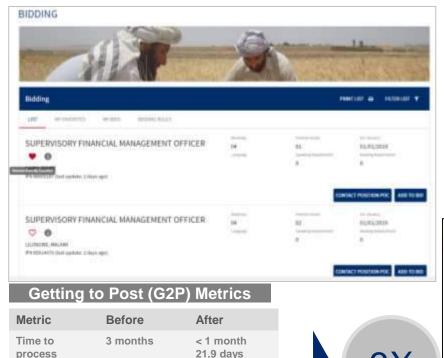


# My HR Data: Data in one place, in layman's terms





## The Assignments and Bidding Solution: Changing the Way Work is Getting Done







g



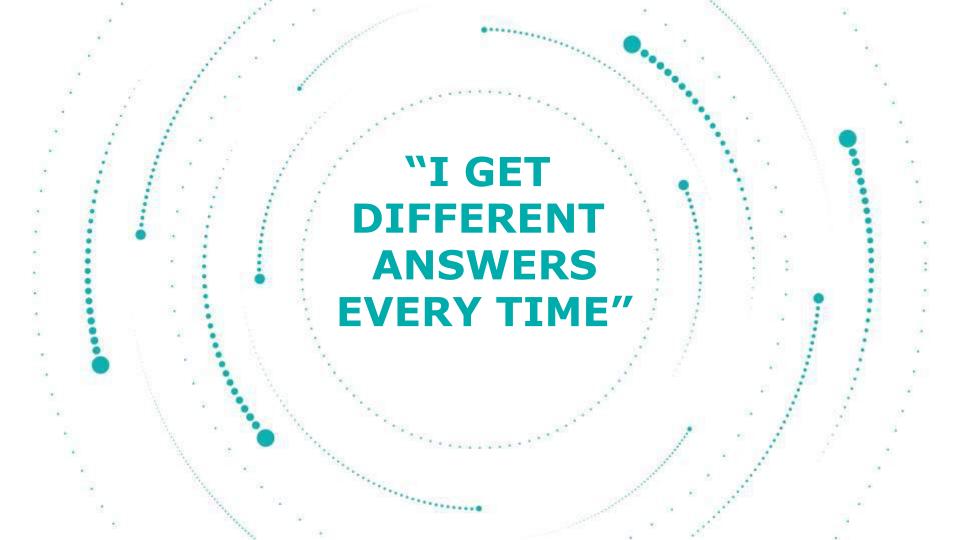
#### **Qualitative Benefits**

cables

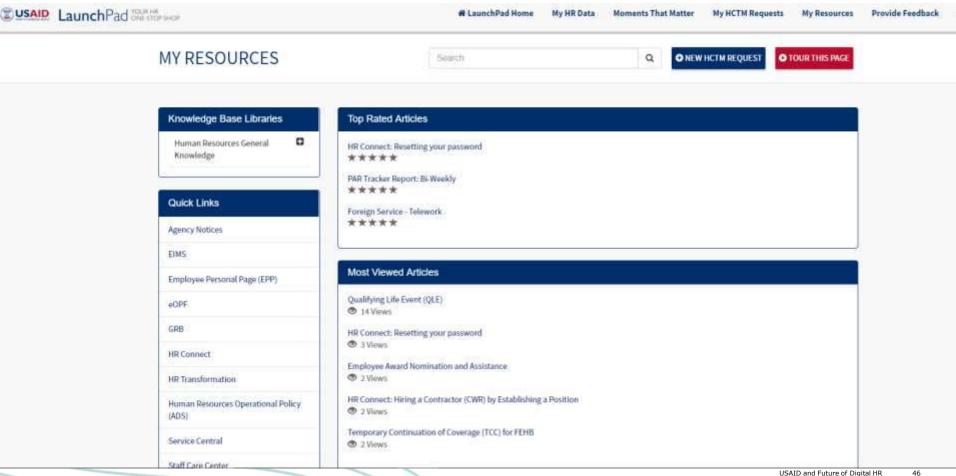
**Standardization of Cable Language** 

**Automated Workflow** 

**Automated Tracking of SLA Compliance** 

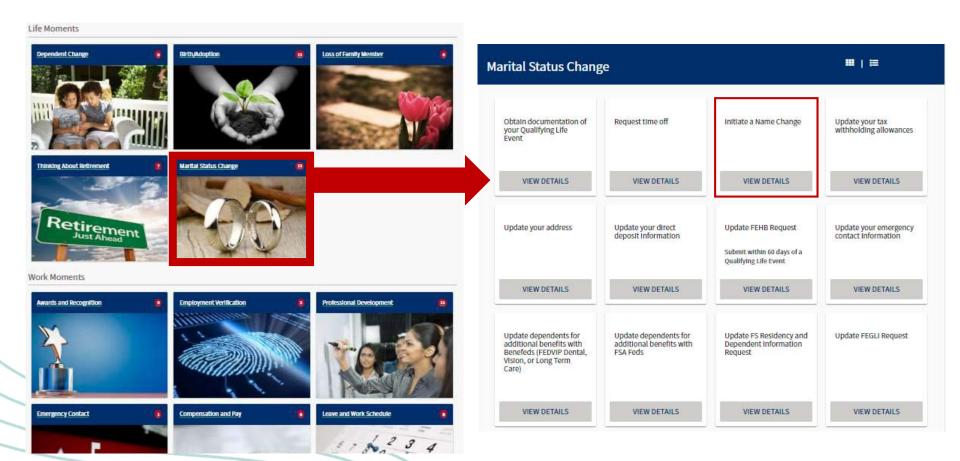


# Knowledge Base: Information at your fingertips



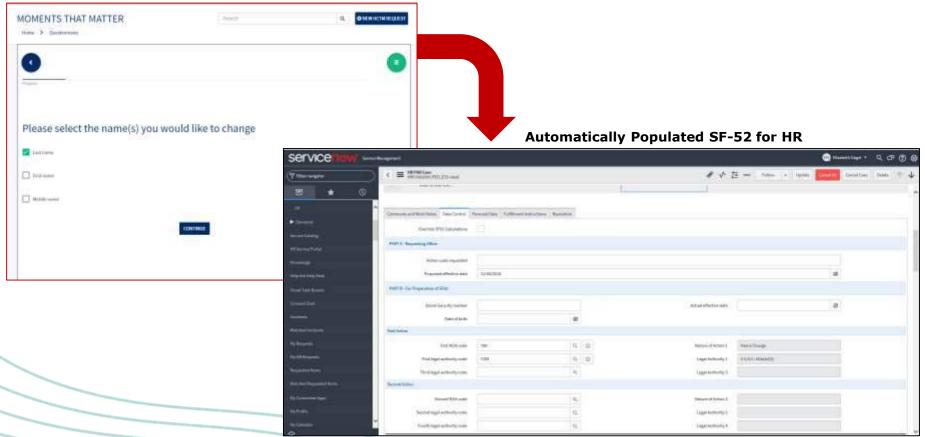


## Moments That Matter: Empowering Users



## PAR Automation: Disrupting Technology Reinventing the Workplace

#### **Moments that Matter Questionnaire for Users**

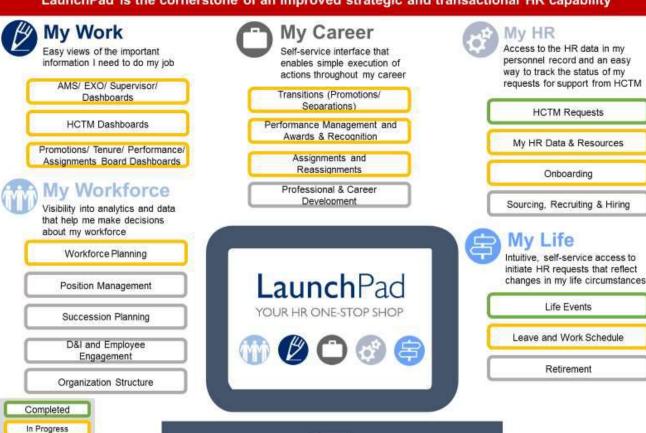




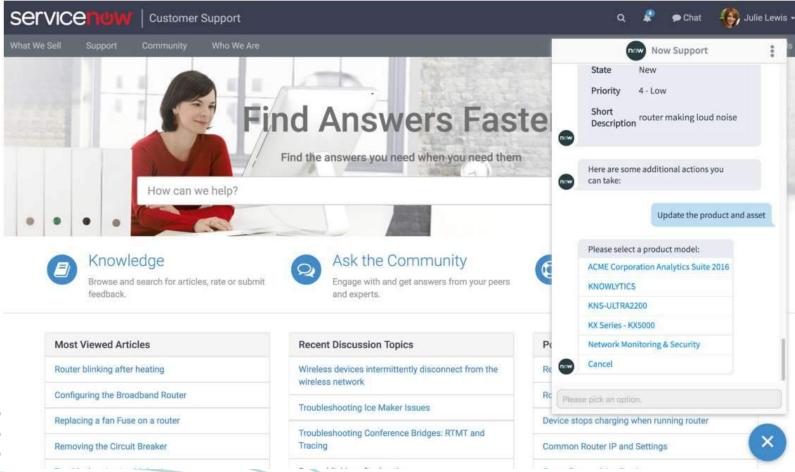
## Where is USAID's journey taking them?

Future Work





## Artificial Intelligence and Robotics: Al-Powered Chatbot

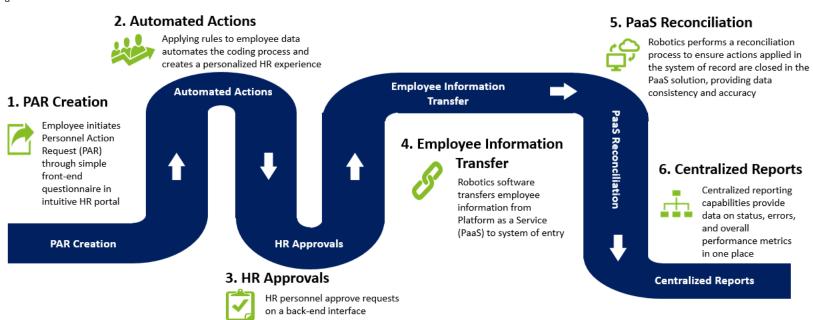


#### PAR Automation and Robotics

# Personnel Action Request Automation

A reinvented process using PaaS to provide flexibility to agencies with varied PAR transactions needs

**Challenges:** Personnel Actions today are highly manual and there is limited transparency with the customer. There are few controls in the process to minimize errors and errors made on personnel actions cause a ripple effect in benefits and payroll, resulting in labor intensive corrections. Such practices drive up cost, increase risk, and result in an inconsistent end-to-end customer experience.



**Benefits:** PAR automation minimizes human error, increases processing speeds, allows HR personnel to focus on more complex cases, and ultimately creates a more efficient and customer-focused HR ecosystem. In addition to saving time and resources, agencies can reduce transactions costs by roughly 95%.

#### PAR Automation and Robotics

# Deloitte.

U.S. Agency for International Development

Personnel Action Request (PAR) Update





# Thank you.

This publication contains general information only, and none of the member firms of Deloitte Touche Tohmatsu Limited, its member firms, or their related entities (collective, the "Deloitte Network") is, by means of this publication, rendering professional advice or services. Before making any decision or taking any action that may affect your business, you should consult a qualified professional adviser. No entity in the Deloitte Network shall be responsible for any loss whatsoever sustained by any person who relies on this publication.

As used in this document, "Deloitte" means Deloitte Consulting LLP, a subsidiary of Deloitte LLP. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte USA LLP, Deloitte LLP and their respective subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Copyright © 2019 Deloitte Development LLC. All rights reserved. Member of Deloitte Touche Tohmatsu Limited